

Rail Scotland Conference 2024

Chris Jackson, Managing Director

7 March 2024



The TPE network

West Coast Main Line (purple)

 Services via the west Coast Main Line between Edinburgh/Glasgow and Manchester Airport/Liverpool

East Coast Mainline & North (navy)

- Service Between Edinburgh and Newcastle/Berwick upon Tweed, including calls at East Linton and Reston
- Services between Liverpool/Manchester and Hull/Scarborough/Saltburn/Newcastle.
- Intermediate calls include Huddersfield, Leeds and York

South (light blue)

 Services between Cleethorpes and Manchester/Liverpool via Sheffield and Scunthorpe

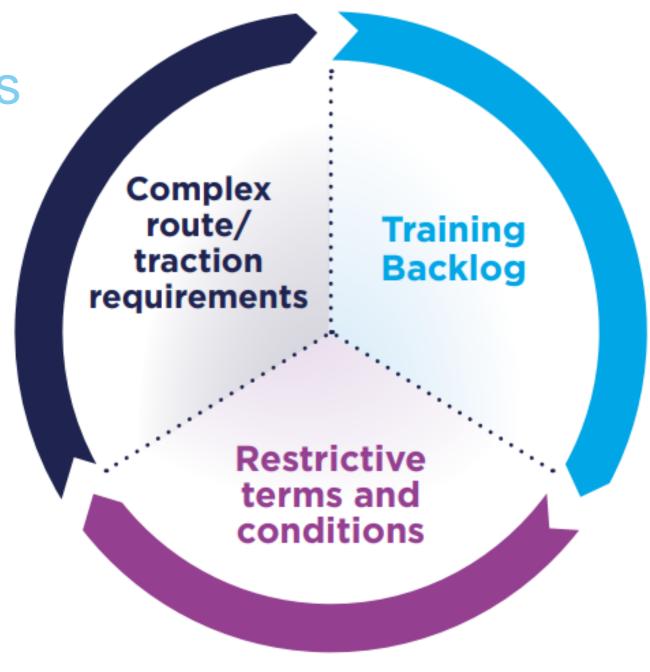


TransPennine Express in Scotland

- From June 2024, 54 daily services to/from Scotland
- Around 15,000 seats daily on our Scottish routes, increasing to more than 16,000 in June
- More than 100 TPE staff work and live in Scotland
- Hundreds of jobs supported through our supply chains, including catering, train maintenance, cleaning etc
- Every £1 spent by TPE returns more than £4 of economic impact
- Some of our highest satisfaction scores are in Scotland, with 92% of passengers satisfied with journeys on our West Coast route

Three core challenges

- Complex route and traction requirements – 67% of drivers now fully competent
- Training backlog reduced from 5,000 days to 2,600 days, but will take whole of 2024 to clear
- Restrictive terms and conditions still need to be addressed

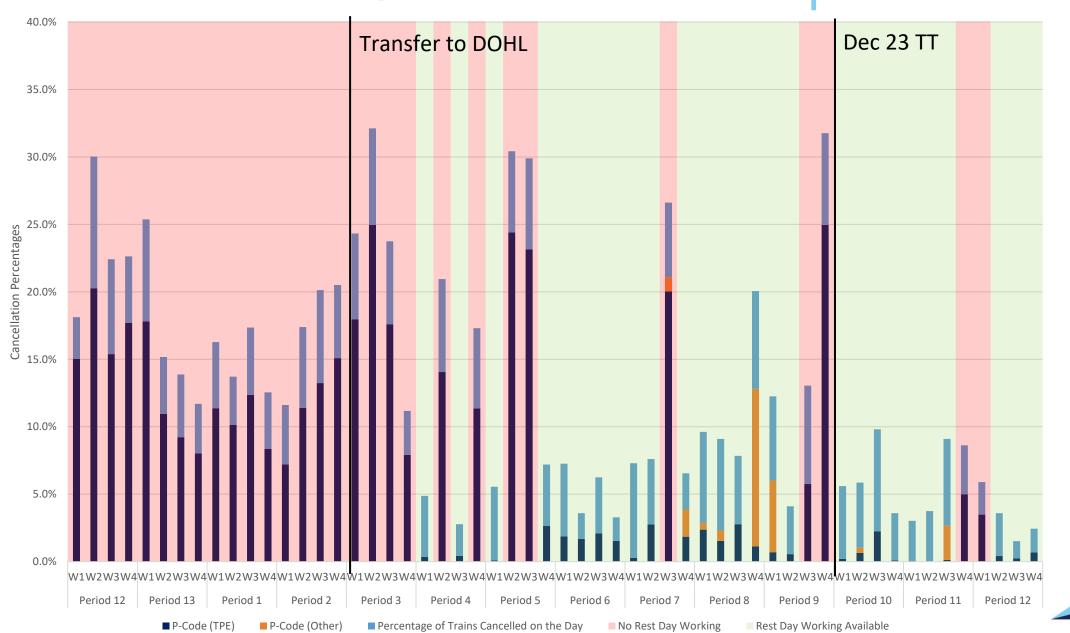




Stabilising the business

- Transfer to DOHL in May 2023
- Root and branch review including operational deep dive
- Immediate priorities were to:
 - Get trains running on time
 - Rebuild relationships
 - Support the delivery of TRU
- Driver Rest Day Working restored in June 2023
- Timetable and fleet changes to simplify the business and help to clear training backlog

RDW and Dec 23 have stabilised operations



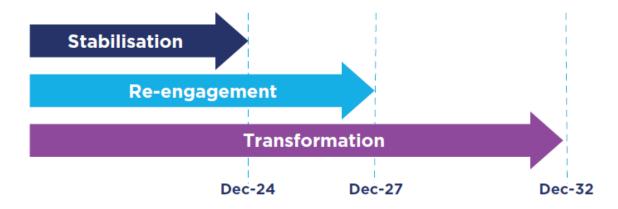
Our Plan for the Future A Prospectus

October 2023



Our Plan for the Future

- To deliver premium, sustainable and reliable connectivity across the north of England and into Scotland, for everyone
- Plan fixes TPE in the short-term
- The three phases of the plan include:



What we've delivered so far

- Reset relationships
- Re-linking for resilience
- Removal of Nova 3
- Full reinstatement of Sunday services
- Co-location of control and resourcing teams
- Right-sizing the business
- December 2023 timetable change
- Win back ticket sale
- New onboard catering trial on WCML route







East Linton Opening

- East Linton station opened in December and joined calls on our Edinburgh – Newcastle service
- Named one of our Nova 1 trains Hailes Castle
- Along with Reston, we will be serving the station seven times a day during the week on our North Route between Edinburgh and Berwick Upon Tweed/Newcastle
- We are planning to increase this to eight times a day in December 2024, providing a two-hourly service throughout the day
- Off peak fares removed on Edinburgh Reston route to align with ScotRail trial





Our People and our unions



December 2023 timetable

- East Linton station opened and joined calls on Edinburgh Newcastle service
- Temporary amended timetable for the North Route to help accelerate training and stabilise performance
- Removal of Nova 3 trains
- New service introduced: Manchester Piccadilly –York via Huddersfield, Wakefield Kirkgate and Castleford
- Results are encouraging reduced cancellations, short formations and overcrowding and p-codes all but disappeared



June 2024 timetable build back on WCML

- Increased frequency from 34 to 40 trains per day
- Reinstated services means more calls at Lockerbie and other intermediate calling points on this route
- Delivers a standard calling pattern north of Preston with a two-hourly Glasgow and a twohourly Edinburgh service
- Provides more trains to/from Manchester Airport and also, via public transport connections, to Glasgow Airport and Edinburgh Airport
- Support and promotes the local economy at key tourist locations on the route

December 2024 timetable ECML

- Current Edinburgh Berwickupon-Tweed services extended to/from Newcastle.
- Change sees Edinburgh Newcastle services increased to
 a service every two hours with
 eight services operating per day
 (currently five through services
 per day)
- Enhances direct rail connectivity between East Lothian, East Berwickshire and Northumberland.





New trains procurement

- The additional £3.9bn funding for Transpennine Route Upgrade (TRU) has given us the green light to begin the procurement process for a new fleet of trains
- This will see 29 trains ordered, with an option for up to 55 in total
- The new trains will be multi-modal to take full advantage of the upgrades delivered by TRU and to support decarbonisation and sustainability requirements
- It is planned the new trains will be deployed from 2029-30

West Coast catering

- Our West Coast Kitchen launched on 26 February 2024
- New first class menu introduced
- Dedicated customer host in first class, meaning customers will receive a warm welcome and farewell at every station stop along the route with additional jobs created in Scotland.
- Dedicated customer host, looking after our standard class customers, who will be more visible and will carry out a minimum of three trolley services from start to end of service.
- Introduction of 'at-seat-ordering' allowing customers to order from the comfort of their seat. It is intended this will support us introducing hot food options from summer 2024.









Supporting our communities

Every £1 spent by TPE returns more than £4 of economic impact

Look ahead

- Delivery of our stabilisation phase lock in reliability and restore customer confidence
- Win back customers through great performance, great customer experience and great value-led fare promotions
- Deliver timetable changes in June and December
- Successful delivery of TransPennine Route Upgrade to realise industry and customer benefits
- Participate in the TriLink West Coast Mainline renewals programme.
- Procurement of new trains
- Do right by our passengers, colleagues and stakeholders





Thank you

