Jacqueline Starr

Chief Operating Officer

Rail Delivery Group



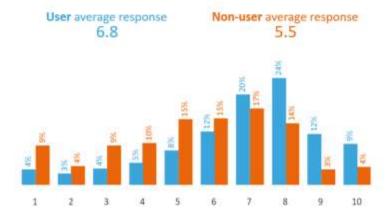
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OUTCOME MEASURES

Compare user and non-user opinions in four key areas

TRUST ...

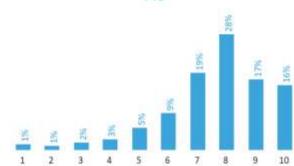
All things considered and on balance, how much do you trust the Rail Industry in the UK on a scale of 1-10?



SATISFACTION .

Overall, how satisfied were you with this particular journey on a scale of 1 to 10?





Travel date (users) or survey date (no...

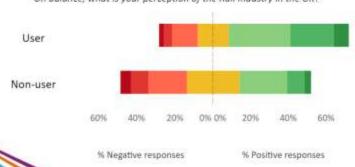


Time of travel ••



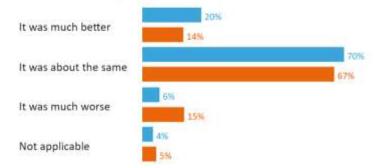
PERCEPTION ..

On balance, what is your perception of the Rail Industry in the UK?



SERVICE COMPARISON ...

How does a journey you've had compare with other services?









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HEARTBEAT GAPS: USERS

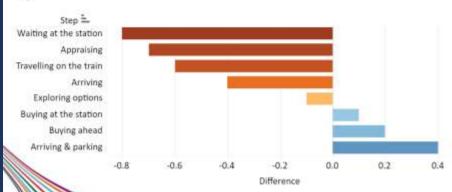
Most important interactions

Respondents said these were the most important interactions (correlated with their answers to "Overall. how satisfied were you with this particular journey?")

Rank	Interaction	Step	
1	I enjoyed the journey	Travelling on the train	3.2
2	My train arrives on time	Arriving	3.1
3	I feel satisfied the journey was money well spent	Appraising	3.0
	The train departs on time	Travelling on the train	3.0
5	I can sit or stand comfortably	Travelling on the train	2.9
	I feel at ease and not stressed	Waiting at the station	2.9
	The train is clean	Travelling on the train	2.9
8	I feel safe leaving the train	Arriving	2.8
	I feel safe on the train	Travelling on the train	2.8
10	I can spend time doing what I want	Travelling on the train	2.7

Largest gaps by journey stage

Journey stages ordered by difference between delivery and importance, with the worst performing at the



Largest negative gaps between importance and delivery improving these interactions is most likely to improve the overall satisfaction score

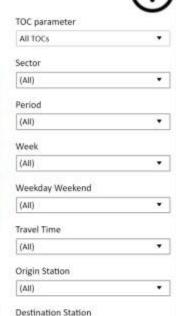
Interaction ±	Ste	p ·					
I feel satisfied the journey was money well spe		praising					
I enjoyed the journey	Tra	velling on the tra)				
The station feels like a nice environment	Wa	iting at the static	on				
The train is clean	Tra	velling on the tra	3				
My train arrives on time	Arr	iving					
I feel at ease and not stressed	Wa	iting at the static	on				
I can sit or stand comfortably	Tra	velling on the tra	3				
There is a comfortable place to wait	Wa	iting at the static	on				
The train departs on time	Tra	velling on the tra	1				
I am not disturbed by other passengers	Tra	velling on the tra	3				
				-6.0	-4.0	-2.0	0.0
				Weighted difference			

Largest positive gaps between importance and delivery

Delivery is already exceeding customer expectations in these areas

Interaction F	Step	
I can see how much it will cost	Buying ahead	
It is easy to buy a Season ticket	Buying ahead	
It is easy to buy a ticket in advance	Buying ahead	
There is somewhere to leave my bike	Arriving & parking	
I can easily find where to buy or collect a ticket	Buying at the station	
I can find train times	Exploring options	
It is easy to buy a Railcard	Buying ahead	
It is easy to get dropped off	Arriving & parking	
The ticket machine is easy to use	Buying at the station	
I can find the best way to the station	Arriving & parking	
		0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9

Difference





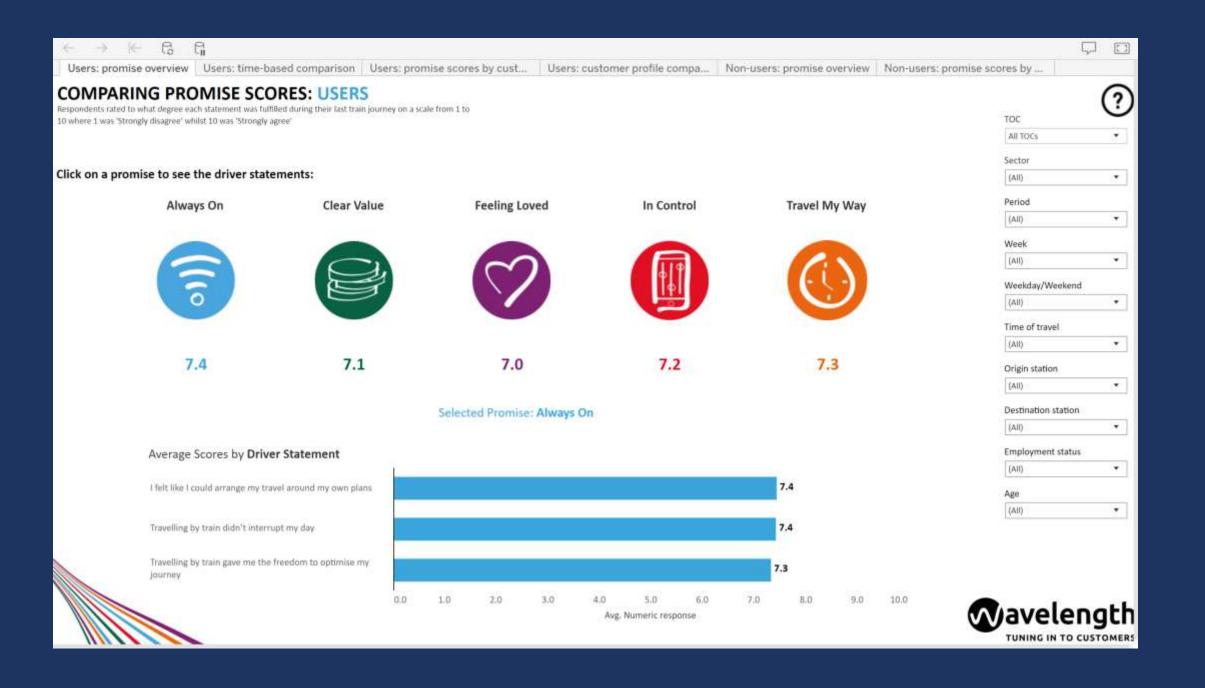
(All)

(All)

(All)

Employment Status

Age Category



Vision	For Rail to be the preferred way to travel						
Level 1 Outcomes	I have a reliable service	I feel safe and comfortable	I am confident in buying the right option for my travel at good value	I always have the right information and resources at the right time	I trust that rail industry and its staff act in my best interests		
	I have the right information at the right time and receive information in an efficient way	I feel safe at the station	I can get the right media which is best for my needs	I can access the right information and resources in the most appropriate format before my journey	I trust railway staff to act in my best interests		
Level 2 Outcomes	I have a punctual service	I feel safe on the train	I feel the price I pay for my travel is good value and all customers have paid the appropriate price for their travel	I can access the right information and resources in the most appropriate format during my journey	I trust the train operator to act in my best interests		
	I have a timetable that meets my needs	I am comfortable at the station	I trust that I have bought the right product for my journey	I can access the right information and resources in the most appropriate format after my journey	I trust the system encourages my fellow customers to behave in a socially responsible way		
	I know what to expect on my journey (e.g. Stock, Loading, Facilities)	I am comfortable on the train	I want paying for travel to be as easy as paying for other goods		I trust the rail industry to act in the best interests of the community, economy etc.		
	I can make multi modal journeys	Rail Delivery Group					
	I am guided away from disruption	—————————————————————————————————————					