# **Driving growth** through Commercialisation and Innovation

Caroline Lewis, Market Director Wales & Ireland

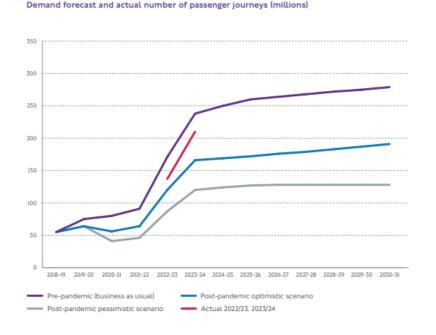


### Driving growth through Commercialisation and Innovation

- Delivering economic outcomes and social value.
- Strategies to accelerate stakeholder decision-making for effective outcomes.
- Integrating innovation and efficiencies to maximise operational success.
- Fostering partnerships to support commercial initiatives.
- Leveraging data-driven tools to enhance inclusive travel insights.

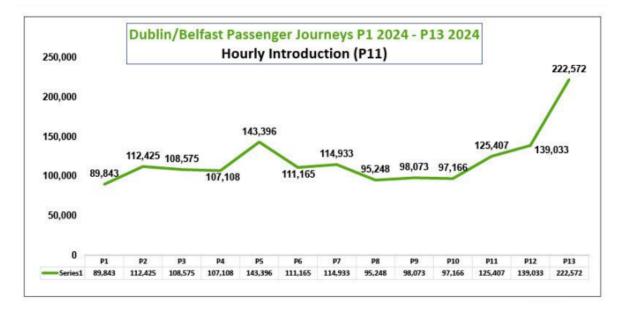


### **Elizabeth Line**





### **The Enterprise**



#### **Travel Rebound Exceeds Expectations**

- Entries and exits across 55 CVL stations
- 9.8 million 2023
- 9 million 2022 suppressed ongoing work on network
- 15 million pre-pandemic
- Social value delivered throughout construction £142
  million
- Future:
  - ✓ Increased services
  - ✓ New Trains
  - ✓ Level Boarding
  - ✓ No disruption from capital works





Cronfa Datblygu Rhanbarthol Ewrop European Regional Development Fund

# SMART Cymru R&D Project



Llywodraeth Cymru Welsh Government

## amey consulting

Creating Cohesive Communities across the Cardiff Capital region

Imey Consulting White Paper ebruary 2021

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Creating Cohesive Communities across the Cardiff Capital Region Second White Paper

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#### Phase 1

Identify issues.

(First white paper published March 2021)

#### Phase 2

Deep dive and solution identification.

(Second white paper published June 2022)

#### Phase 3

Current. Putting solutions into practice.







Growing demand Grade A office space Reinvigorating local towns







## No new large schemes



High speed broadband, 4 and 5G rollout

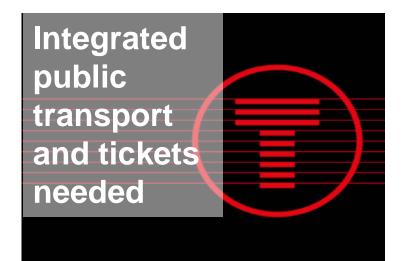


















# Re-greening of urban areas?

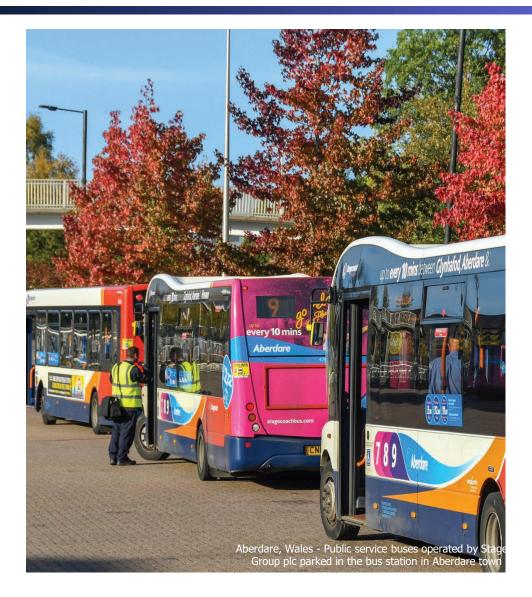


Linear to circular economy



# Transforming Public Assets: Driving economic and social benefits through public transport

Amey



- The electrification of the Core Valleys Lines will have a transformative effect on the public transport system in the region.
- Increased public transport patronage should be increased by better integration of bus and rail services for both timetables and ticketing.
  - Not only transform the network transform the experience
- There needs to be increased focus on encouraging leisure travel and non-fare revenue.
- Looking beyond the station boundary to see how stations might offer services to the communities in which they sit.
- There is an opportunity to create a place of interest where people will come to shop, eat, work, charge their vehicle or pick up a parcel.

#### Llandudno - Social and Commercial Development Plan

- Redeveloped station buildings
- New format of lease for those tenants identified as being a social and community interest group
- Working with contractor on final design of retail unit
- New income generated for client through the rent received
- Social value benefits



#### Pop Ups & Temporary Traders Taffs Well - Coffee Kiosk

- Bringing an unused ticket kiosk back into use
- Providing hot drinks to a station that has no designated retail facility
- Short-term income generating asset prior to station redevelopment
- Circular economy



#### Accelerating Stakeholder Decisions: Strategies for Success





GENERAL

